



1. YOUR GOALS

20,000 VP

- a. Achieve 20,000+ personal volume points per month
b. Build toward Global Expansion Team in the next 3-4 months or faster
c. Qualify to be invited to the TAB team and World Team Training Calls
d. Qualify for the OBS 20K and 10K parties at live training events
e. Register and attend for the next live training

2. YOUR RECRUITING PLAN

Work with your coach and use the training tools in your Recruiting Tab to build your business. Do the following:

- a. 30 - 40+ Decision Packages out per month via wheel slots, call me leads & personal advertising.
b. WEAR THE BRAND WITH HERBALIFE.
c. Promote your business via Facebook and other social media tools.
d. Recruit from your customer base. Customers will get great results on the product and some will want to learn more about how to make money by selling them.

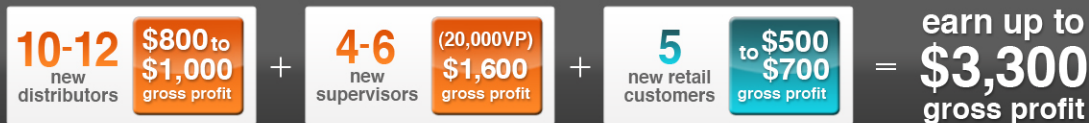
3. YOUR RETAILING PLAN

GET 15 retail customers (5 customer in the first month) Work with your coach and use the tools in your Retailing Tab to build your retail base:



- a. Great Shape Today program, social media advertising (build a network of 1,000 people using Facebook) and the GST product newsletter (build a circulation list of 300 friends) OR host a Weight Loss Challenge/ Shake Party, social media advertising (build a network of 1,000 friends) and the GST product newsletter (build a circulation list of 300 friends).
b. Be a product of the product - people will notice a difference in you on the product (energy & weight) and you will make sales naturally from your success.
c. Invite 50 people per month into the Great Shape Today Community.
d. WEAR THE BRAND WITH HERBALIFE.

4. YOUR RESULTS



* Gross profit does not include advertising costs, which will vary depending upon a person's individual efforts and marketing budget.

5. YOUR TRAINING CALLS



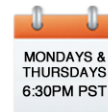
Great Shape Today Training Call
712-432-2900
Code: 2222#



Movie Night Product Training Call
916-233-3335
Code: 2222#



Retail Round Table Training Calls / Weight Loss
916-233-3335
Code: 2222#



Weight Loss Challenge Training Calls
916-233-3335
Code: 2222#



Power Recruiting Call



Fast Track Call GET Team Focused

* Talk to your Coach to choose which calls are most suitable and click here to print out the Training Call Calendars.

CALENDARS

TRAINING TIPS

- 1. Schedule these key calls into your calendar. People who are successful in this business get plugged in right away and are accountable to their business.
2. It is important to know that you might not see all of your profit in your first month of business. The key to success is consistency! If you stick to your business plan you will have 10 customers the following month averaging between \$750-1,200 gross profit and Distributors and Supervisors duplicating your plan that you will earn wholesale, royalties and bonuses on. Remember if you need more cash flow in your business - increase your retail sales!

SELECT THIS PLAN

System Disclaimer: Use of the OBS training and marketing system (the "System") has contributed to successful business development for some distributors of multi-level marketing plans. This does not mean, however, that by using any or all of the System that you will have comparable results. Your own results will be based on, among other factors, your efforts, commitment and sales ability as an independent business operator, as well as external market factors. OBS and its agents expressly disclaim the making of and you acknowledge that you have not received any warranty, representation, undertaking, assurance or guarantee, express, implied or collateral, written or oral, as to the potential volume, profits or success of your business opportunity of being an independent distributor for a multi-level marketing plan supplier that may be realized through your use of the System. OBS is used by certain Independent Herbalife distributors. OBS has not made any investigation into the applicable laws regulating advertising in your jurisdiction, nor does OBS make any representations or warranties that the System complies with relevant law in your jurisdiction. It is your responsibility to determine whether the use of any part of the System within your jurisdiction complies with all relevant laws.

Income Disclaimer: The earnings of the individuals are not necessarily representative of the income, if any, that you can or will earn through your participation in this method. The incomes depicted are representative of some of the most successful participants and the majority of individuals earn less. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Your success in this method results only from successful sales efforts, which require hard work, desire, diligence, leadership and personal talent. See also here.