

business
today
products ♦ news ♦ health

**Doran & Emiko
Andry Join the
Chairman's Club!**

**Important New
Product Releases!**
*Triple Berry Complex
Nature's Balance Cream*

**Much,
Much
More!**

"Four Days in L.A. proved that Herbalife is soaring into the 21st century! With participants from all over the world, it was overwhelming to see how many lives are being touched by Herbalife!"



The golf tournament was a huge success and raised thousands of dollars for the Herbalife Family Foundation. The tours of Herbalife's Los Angeles, California, landmarks were another big hit. But best of all, the amazing speakers and leaders created a top-notch training event. Look for the photographs in next month's issue of *Herbalife Business Today*, where you will also read about the fabulous bonuses awarded to Herbalife's top achievers!

The recent induction of Doran and Emiko Andry into the Chairman's Club is another example of what an exciting time this is for Herbalife. Their story is a motivation for everyone.

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Herbalife Distributors are doing great everywhere. Read the extraordinary stories of those who qualified for the Millionaire and President's teams during the last months of 1999.

Check out the phenomenal results people are getting with our new weight-loss sensation, the Thermojetics® High-Protein, Low-Carb Program. This program is so unbelievable.

Two more important new products debut this month: Triple Berry Complex and Nature's Balance Cream. These two products were specifically created for women and perfectly complement Herbalife's growing line of specialty health products.



As you will see, the predominant theme running through this issue is SUCCESS—for both products and people. 🍀

A handwritten signature in black ink that reads "Mark Hughes".

Mark Hughes
President and Founder

TOP achievers

Listings for January 2000

Top U.S. Distributors in Volume

1. Evelyn Mayne
2. Madeleine Rydberg
3. Emily Chou
4. Terri Wright
5. Patrick & Linda Hursey
6. Ida Roth
7. Man Sin Tsui
8. Tatiana & Alexander Slavashevich
9. Larry & Gaylene Richardson
10. Francey Pistono
11. Lisa & Dale Steward
12. Olivier Klander
13. Tami & Keith Porter
14. Marlene & Terry Cleveland
15. Dutchess Horton
16. Debi & Michael Katz
17. Mark Owens
18. Jeri & Greg Johnson
19. Debra Elledge
20. Ellie Folkers

Top U.S. Distributors in Sponsorship*

1. Theresa & Otis Gabriel
2. Cynthia Taylor
3. Sonja & Richard Palmer
3. Amy & Dwayne Victor
4. Amie Gill
5. Melissa & Wayne Bond
5. Art Granito
5. Carmel Osborn
5. Tony Osborn
5. Lisa Lynee & Michael Thalleen
6. Isabel Belmontes
6. Irene Sullivan
7. Linda Eckles
7. Brian & Christine Partlow
7. Diane Passante
7. Lidia Romero
7. Maurice & Sandra Smith
7. Bernadette Stowell
8. Marie Calderon
8. John & Paula Chianis
8. Cindy Cline
8. Marta Hernandez
8. Cathy & Guy Hetherington
8. Lorrin & Nina Lee
8. Marlene Tinoco

*Similarly ranked names represent a tie in the number of sponsored Distributors.

Doran and Emiko Andry

Chairman's Club members who *chased their dream with a passion.*

When asked how it feels to become a member of the Chairman's Club, Doran Andry says, "It's both a humbling and magnificent experience all rolled into one."

Doran compares his Herbalife career to being a mountain climber: "There are challenges along the way, but with persistence and belief you can make it. Herbalife provides the harness, the road map, the tools and support. All you have to provide is your dream and some 'sweat equity!'"

"My success is both remarkable and 'usual,' considering I'd tried Herbalife before and failed miserably—and by a 'fluke,' got another opportunity!"

"At the time, in December, 1992, I was focused on my financial-planning business when, out of the blue, my sister asked me to order her Herbalife products so she could lose 30 pounds," Doran recalls. "I looked up my former sponsor, Henry Smek, and was shocked to learn he'd become a millionaire in the five years since I'd seen him."

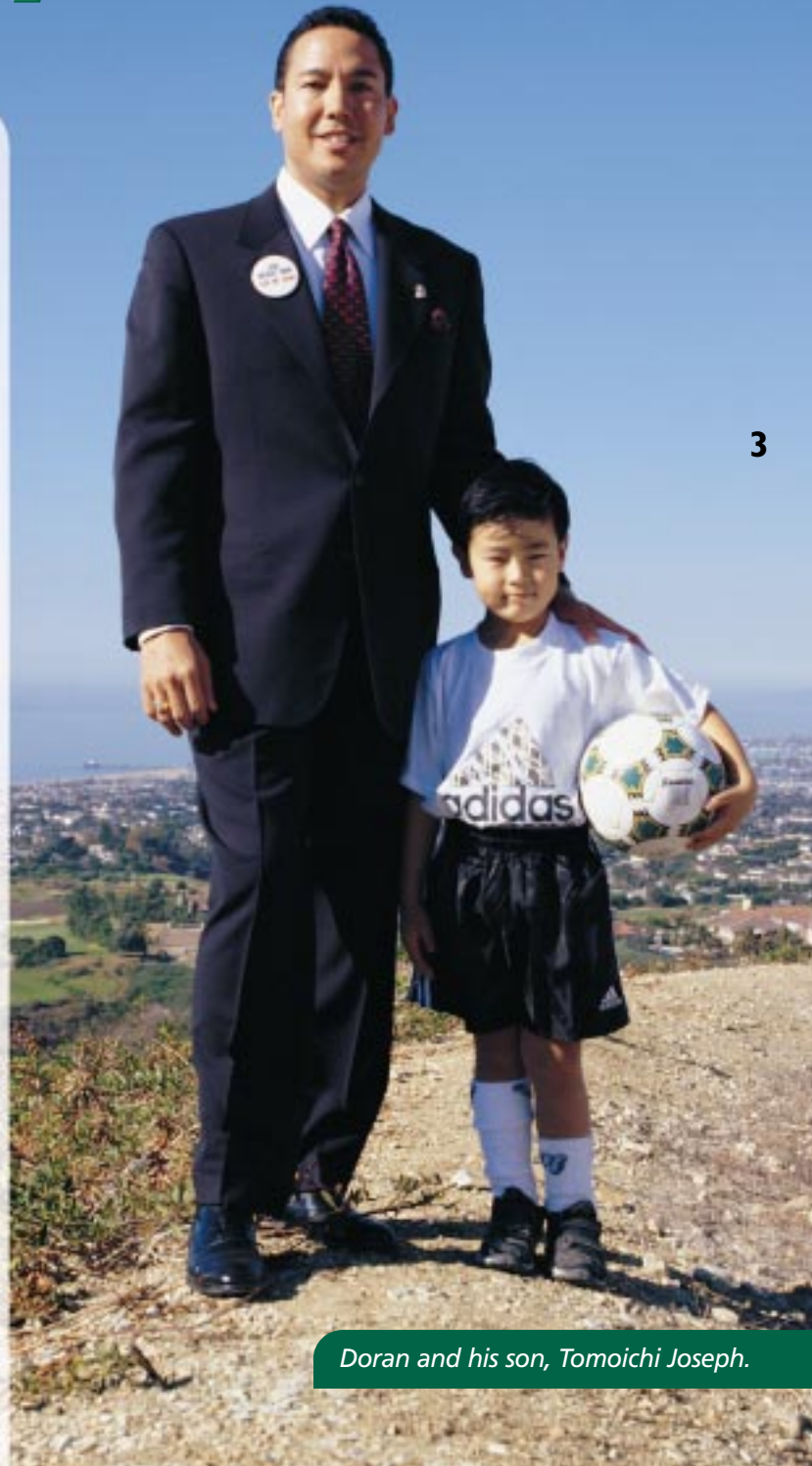
"For two weeks I couldn't stop thinking about it—although I didn't understand how the Smeks were building their business and making so much residual income," Doran continues.

"Suddenly, I realized my dream was to have a chance for a better life, too."

"I also began to understand that it was Herbalife that was incredible, along with the products, the training and support system. All I needed to bring to the table were my dreams—and I had a lot of those—plus lots of work!"

"Although I made \$300 my first month on a part-time basis, I didn't recognize how huge the potential was until I went to an Herbalife corporate event in Barcelona, Spain, where I saw Mark Hughes and the 'best of Herbalife,'" says Doran.

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continued from page 3

“It hit me as I sat alone at the back of the stadium: Herbalife gives anyone who wants it the opportunity to change the quality of his or her life forever!”

“I came home, and although my fiancée, Emiko, was skeptical at first, I sold my business and committed my efforts to my Herbalife business full time,” Doran recounts. “By following Henry’s guidance, within seven months, I was making \$15,000 a month!”

Doran qualified for Global Expansion Team the first month he went full time—and Millionaire Team by the second month!

Meanwhile, Emiko and Doran were married, and she joined him in the business. They decided to move to Japan, where Doran

says he was devastated at first. “I didn’t know the language, and I literally had to work in the streets to introduce people to Herbalife. We lived in a small room, and I did my paperwork on a TV tray.”

Since Doran was in a country without any of his family and friends around, and he didn’t speak Japanese, the Andrys’ business didn’t grow as fast as it had before the move to Japan. “Many times I asked myself, ‘Why?’” says Doran. “But I kept my dreams constantly alive in my heart—which gave me the strength to persevere until we finally made it to the President’s Team.”



Doran and Emiko relaxing in their U.S. home.

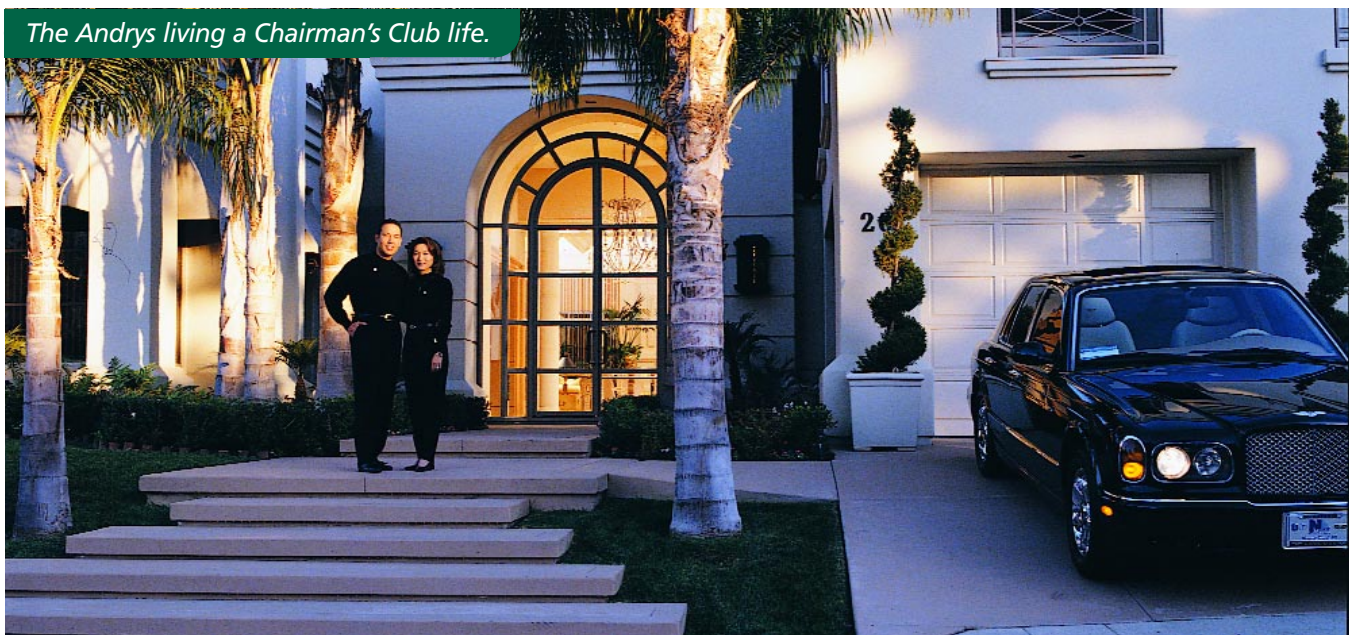
“We reached the Chairman’s Club exactly six years after I started in the business—and now we earn \$500,000 a month!”

Today, the Andrys have two homes: one in Japan and the other in the United States, and according to Doran, “I wake up every morning with a great sense of security, knowing it will be an extraordinary day!”

“Still, I’m amazed it happened to me. I was one of six kids growing up in a one-bedroom apartment, and I’m not a great athlete or a movie star. But the magic of Herbalife is bigger than I am,” he says again. “It’s really the products and the plan that separate us from the rest—and having someone show you the way, like Henry and Stania Smek did for me.”*

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The Andrys living a Chairman’s Club life.



*The financial testimonials in this publication reflect the results of individual Distributors. Your results may vary.

Thermojetics®

High-Protein, Low-Carb Program Takes Off

Herbalife's new weight-management program starts the year off right—for both customers and Distributors!

The new Thermojetics® High-Protein, Low-Carb Program makes losing weight easier than ever, and the results are showing up quickly—in customer testimonials, as well as high sales and new customers for Distributors.

The complete program includes five breakthrough products—four of which are supercharged with essential vitamins, minerals, nutrients and herbs. Using them while eating less carbohydrates and more protein at regular meals will help change your body from an efficient fat storer to an efficient fat burner in no time.

Lose fast and keep it off.

“It’s amazing how many new Distributors I’ve signed up based on this new program,” reports Millionaire Team member April Austin. “A lot of people have trouble losing weight because of the way their bodies process sugar and carbohydrates. Thermojetics® High-Protein, Low-Carb Program is the answer for them!”

“A lot of my customers are excited about this program,” says Millionaire Team member Jami Thurnau. “New Distributors are especially thrilled because it’s a much healthier approach than some of the popular high-protein, low-carbohydrate diets out there. Not everybody feels good



about eating steak and eggs all the time, which some of the other plans seem to suggest.”

Customize to fit your taste and needs.

The Thermojetics® High-Protein, Low-Carb Program is a complete system. It encourages eating one to two protein-rich, carbohydrate-restricted meals daily. Recommended food choices are listed in the Thermojetics® High Protein, Low-Carb Program Guide.

Designed to work together to turn up the fat-burning flames on metabolism, these products are also available in the new Thermojetics® High-Protein, Low-Carb QuickStart, Advanced and Ultimate Programs.

TIPS

THERMOJETICS® HIGH-PROTEIN, LOW-CARB TIPS

Many Distributors have found creative ways to use the Thermojetics® High-Protein, Low-Carb Program. Try them yourself for a delicious way to add variety to the program.

“The Thermojetics® High-Protein, Low-Carb Cream of Chicken Soup is excellent, especially when you add steamed broccoli and chicken,” says Larry Holloway, President’s Team. **“Sprinkle some shredded cheese on top and you have a fabulous meal!”**

Lauretta and David Hochman, World Team, enjoy mixing and matching the products. **“My favorite shake includes the Thermojetics® High-Protein, Low-Carb Vanilla Shake Mix, Thermojetics® Performance Protein Powder, some instant coffee and a dash of cinnamon,”** says Lauretta.

Potato Leek Soup is here!

Introducing another tasty addition to the hugely successful Thermojetics® High-Protein, Low-Carb Weight-Management Program: **Potato Leek Soup Mix**. This popular flavor of soup is easy to make and gives you yet another option when you want a warm meal or snack, but don’t want to weigh yourself down with fattening carbohydrates.

Potato Leek Soup will fill you up and satisfy your hunger with 15 grams of protein, but only 1 gram of carbohydrates and fat. Now when it comes to high-protein, low-carbohydrate meals, you have more choices than ever before. Losing weight has never been so delicious!

#3182 (case of 12)

#0292 (HAP or unit) \$10.95



Reintroducing Carbohydrates

into Your Diet

The Thermojetics® High-Protein, Low-Carb Program is an exciting, new way to lose weight...and keep it off. The program is designed to increase your intake of protein and reduce your consumption of carbohydrates, so you can turn up the fat-burning flames of your metabolism.

What happens when you reach your goal weight or are very close to it?

You are now ready to reintroduce some of those carbohydrates you used to crave. The key is to do it in slow steps. Here is how to reintroduce carbohydrates back into your diet:

- Add one additional item from the “yellow” list in the Thermojetics® High-Protein, Low-Carb Program Guide on a daily basis.
- Or have one piece of fruit every day.

- Or introduce one serving of a higher-density carbohydrate from the “red” list in the Thermojetics® High-Protein, Low-Carb Program Guide every other day.

It is simple! One choice from the “yellow” list daily or one choice from the “red” list every other day.

During the weight-loss phase when you are concentrating on using Herbalife’s Thermojetics® High-Protein, Low-Carb Program and exclusively eating from the “green” list in the guide, you are consuming between 25 to 40 grams of carbohydrates a day. When you add a “yellow” carbohydrate on a daily basis or a “red” carbohydrate every other day, you are increasing your carbohydrate intake to approximately 60 grams per day, which should be fine for maintenance.

The key is to weigh yourself, pay attention to your appetite and let your system slowly develop a new equilibrium with the increased intake of carbohydrates.

FDA

Approves New Health Claims for Soy Protein

Recently, the FDA approved specific health claims about the role of soy protein in reducing the risk of coronary heart disease (CHD). This announcement is based on the FDA’s conclusion that foods containing soy protein, along with a diet low in saturated fat and cholesterol, may reduce the risk of CHD by lowering blood cholesterol levels. A food must contain at least 6.25 grams of soy protein per serving in order to claim any health benefits and meet certain other conditions. Research indicates that in order to benefit from soy, you must consume at least 25 grams of soy protein on a daily basis.



Studies have shown that consumption of soy protein, compared to other proteins such as those from milk or meat, can help lower cholesterol levels.

Coronary heart disease is a public health concern because it causes more deaths in the U.S. than any other disease. Risk factors for CHD include high cholesterol levels and high levels of low-density lipoprotein (LDL) cholesterol.

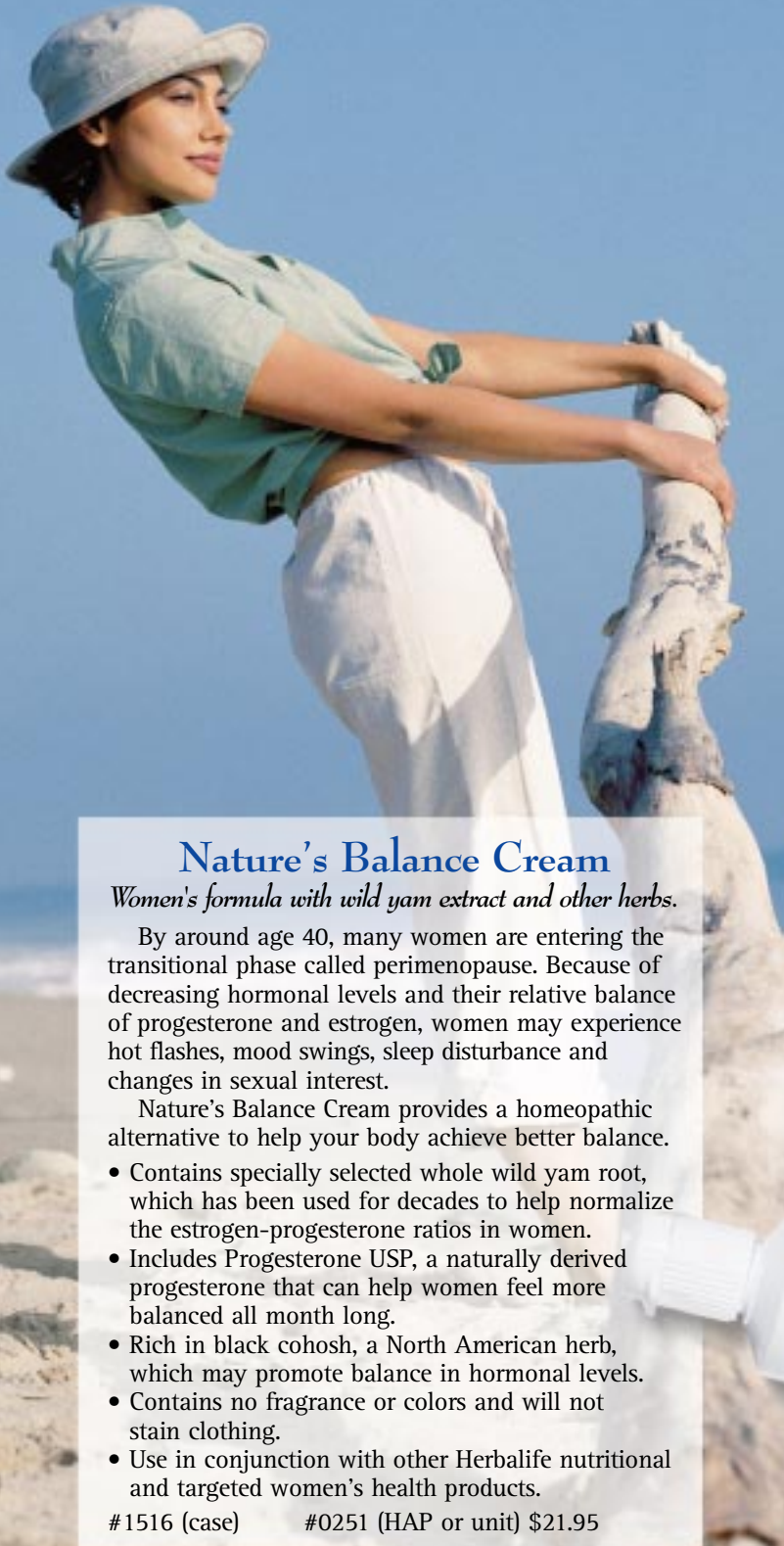
Soy is an excellent choice for anyone who is concerned about their health— especially the health of their heart.

Herbalife offers a range of soy choices.

A leader in the nutrition industry, Herbalife has offered a wide variety of delicious and nutritious soy-formulated products for years. To ensure you get your recommended 25 grams of soy protein a day, enjoy the soy-rich products available in the Thermojetics® High-Protein, Low-Carb Program or in Thermojetics® Formula 1 shakes and Thermojetics® Performance Protein Powder.

The Natural Way to Better Women's Health

Triple Berry Complex and Nature's Balance Cream were specifically created for women and perfectly complement Herbalife's growing line of women's specialty health products.



Triple Berry Complex

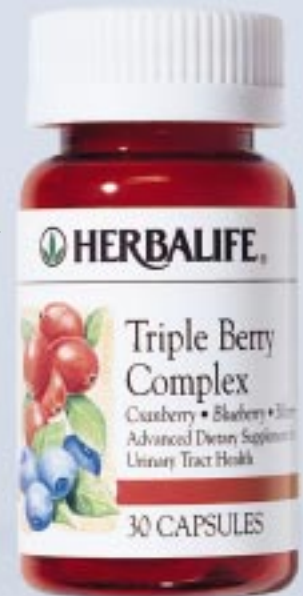
Dietary support for urinary health.

As many as half of all women experience a urinary-tract infection by age 30. But there's help available now from one of nature's most versatile tart fruits: the cranberry. Enjoy the healthful benefits of this ruby-red berry, which has long been used to support urinary health. It's also rich in antioxidant properties that help guard against the damaging effects of free radicals.

Triple Berry Complex combines the benefits of whole cranberries with nutrient-rich blueberries and bilberry to help support urinary health.* Cranberry juice has long been known to promote a healthy urinary tract. Now get all the benefits of cranberry, bilberry and blueberry without the added sugar, preservatives and calories.

- Formulated from whole cranberries, which are rich in Vitamin C, dietary fiber and other health-enhancing nutrients.*
- Includes blueberries and folic acid, dietary fiber and free-radical-fighting antioxidants. (Blueberries have the highest antioxidant effect of any food.)*
- Contains bilberry, another antioxidant-rich herb, which offers many health benefits, especially for the eyes.
- Unique time-released formula allows for once-daily usage.
- 100% natural. No artificial preservatives, flavorings or colorings.

#3068 (case) #0279 (HAP or unit) \$13.95



Nature's Balance Cream

Women's formula with wild yam extract and other herbs.

By around age 40, many women are entering the transitional phase called perimenopause. Because of decreasing hormonal levels and their relative balance of progesterone and estrogen, women may experience hot flashes, mood swings, sleep disturbance and changes in sexual interest.

Nature's Balance Cream provides a homeopathic alternative to help your body achieve better balance.

- Contains specially selected whole wild yam root, which has been used for decades to help normalize the estrogen-progesterone ratios in women.
- Includes Progesterone USP, a naturally derived progesterone that can help women feel more balanced all month long.
- Rich in black cohosh, a North American herb, which may promote balance in hormonal levels.
- Contains no fragrance or colors and will not stain clothing.
- Use in conjunction with other Herbalife nutritional and targeted women's health products.

#1516 (case) #0251 (HAP or unit) \$21.95



*These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure or prevent any disease.



colour



by Shelley Warrington

Vice President, International Training,
Personal Care



Q: Where are the cosmetics made?

A: Eyeshadows, cheek colours, lash colours, dual-action foundations and lip colours are made in Milan, Italy. The eye-, lip- and brow-defining pencils, as well as the concealing pencils are made in Stein, Germany.

Q: Is this make-up range okay for allergy-prone skin?

A: Yes. All our formulas are hypoallergenic. But if you are extremely sensitive, to be sure, it is a good idea to do a patch test on the inside of your wrist and elbow. If no reaction occurs, then apply to a small area of your face. If no reaction still occurs, then apply *colour* to your entire face for a beautiful look.

Q: If I have very dry skin what foundation should I use?

A: Both formulas are suitable. However, you may prefer the feel of the *hydrating liquid foundation* over the *dual action foundation*.

Q: I'm applying a SPF 4 moisturizer and a SPF 12 foundation, does that equal a SPF 16?

A: The amount of protection directly correlates to the amount of product you apply to the skin. You will get an increase above SPF 12, but it may not be SPF 16.

Q: How do I cover up pigmentation on my face?

A: Start with a concealer pencil the same shade as your skin tone. Apply and blend. Use dual-action foundation wet,

pat and then blend onto the discolored area. Wait 20 seconds then brush dual-action foundation over the entire face, dry.

Q: How do I stop my lipstick from bleeding into the lines above my mouth?

A: Apply dual-action foundation over your entire mouth. Line lips with lip-defining pencil and then fill in with lip colour.

Q: Can I use a brow-defining pencil around my eyes?

A: It is best to use the brow-defining pencil on the brow area only.

Q: How long should mascara last before I throw it away?

A: The formula lasts three years if unopened and stored in a cool, dry place. However, for hygienic reasons, once you open this product it is recommended you replace the mascara after three months.

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Elizabeth Suarez
COLLECTION 4



BEFORE AFTER

Elaine Raynolds
COLLECTION 4



BEFORE AFTER

In *Herbalife Business Today* issue 062, Elaine Raynolds and Elizabeth Suarez are incorrectly identified underneath their photos in the *colour* contest article. We apologize for any inconvenience this may have caused.



President's Team

President's Team

Soo Kyung & Jimmy Chung

Jimmy Chung's family immigrated to the United States when he was a child, and after he graduated from college he built his own very successful insurance brokerage business. Unfortunately, the stress and long hours eventually wore him down.

"I had to seek hospital treatment for a stress-related illness because of my job."

While Jimmy was in the hospital, he was introduced to Herbalife's products.

"After a few weeks of taking these great products," he says, "I became an ardent promoter of Herbalife!"

When Jimmy learned that Herbalife was opening in Korea, he and his wife, Soo Kyung, decided to return to their roots in Seoul.

"At that time, we already had a growing U.S. business, and my confidence was high," recalls Jimmy. "But the cultural gap, along with people's resistance to network marketing, was difficult to overcome at first."

Today, the Chungs earn \$22,000 a month.

Education (about the products) and preparation are the Chungs' keys to success.

"Before meeting people, you need to know everything there is about the products and how the business works," advises Jimmy.

"Today, we enjoy a new mode of life, completely stress-free. We enjoy traveling and spending time with our family whenever we want—thanks to our commitment and passion for Herbalife!"*🌱



"Change your way of thinking, and it will change your life!"

*The financial testimonials in this publication reflect the results of individual Distributors. Your results may vary.



President's Team

President's Team



Sunni Kim

Korean-born Sunni Kim tried hard to make a life for herself in the United States, but her job at a law firm offered little hope for the future.

"I had no idea that a casual visit from a friend would change my life completely," she says.

"I felt like I was in a dark sea, without a light to guide me."

When her friend told her about Herbalife's products and a "life-changing business opportunity," Sunni began taking the products and signed up as an Herbalife independent Distributor and earned \$1,000 in her first month.

"My family disapproved of my decision to leave a 'presentable job,' but I went to every Herbalife training and meeting, eager to learn the best business-building techniques," Sunni recalls.

"My confidence grew because my fellow Distributors taught me what to do, and I always felt supported," Sunni recalls. "I learned to set goals, take action and stay focused on what you want to accomplish. This is the best advice I received, and I want to pass it on."

Sunni eventually moved to Seoul, Korea, to build her business in her homeland.

"Although I'd been born there, I now faced a huge cultural gap and it wasn't easy coping in my new environment, far away from my family," she adds. "But, I stuck to my goals and didn't give up."

Today, Sunni earns more than \$20,000 a month.

"Herbalife was the lighthouse that showed me the way to a better life," Sunni says. "I once had little hope for a big future. Today, my family and I enjoy a totally new and wonderful life. My mission is to help as many people succeed as I have!"*👉

***"Never give up!
If you do,
you'll never
experience the
Herbalife
miracle."***



President's Team

Craig & Caroline Tsutakawa

Things were bleak in 1997 when Caroline and Craig Tsutakawa found their way to Herbalife. "When our jewelry business took a sudden and serious downturn, the bank foreclosed on our house and we lost our cars," says Caroline. "We had to move in with family members and were literally buying food with the coins in our 'loose-change box.'"

"With \$500,000 in debt, we were devastated—and all we could do was pray for wisdom and guidance!"

"Then a friend introduced me to the Herbalife opportunity. I was so excited, I held a garage sale to pay for an International Business Pack," recalls Caroline. "Although I had to rely on other people's testimonials, I started telling everyone I knew about Herbalife."

Craig was a true skeptic at first. "I thought we were just lucky when Caroline earned \$1,000 the first week and \$4,000 by the end of the first month." Finally, he

agreed to try the products. "Even though my friends called me 'Mr. Sumo,' I was in denial about my weight," he recalls. "I lost 42 pounds and started sharing my story; then, our business really exploded!"


"We went from bankruptcy to the President's Team in only 30 months!"



Enjoying the "good" life.

"We take advantage of all the tools, especially three-way calling and TouchFON," says Craig. "We learned how to 'build our business locally, but think globally.' All it takes is asking people who they know—and it doesn't matter where they live."

Today, the Tsutakawas earn more than \$21,000 a month.

"We're driving a new Infiniti i-30, and just purchased a beautiful, new five-bedroom house. We are so blessed," exclaims Caroline. "Working at home allows us free time to do the things we love, such as being active in church activities and spending time with our family and friends. We are so grateful for the opportunities that Herbalife has given us."*





President's Team

President's Team



Amy Broderick

As the saying goes, when it rains it pours. And back in 1992, it seemed to Amy Broderick that her life was unraveling. A string of automobile accidents presented enough challenges. Then there were those failed businesses (nine in all). A few years later, a dissolving marriage and some trouble with the IRS made matters even worse. But when she lost her job as well, Amy's world went into a steep nosedive.

"I had my back against the wall. I needed to make some money!"

Yet there was a silver lining to the dark cloud hovering over Amy. "I ran into Leslie Stanford—a Chairman's Club member—at a shopping mall, and she had lost a bunch of weight," she recalls. "I said to her, 'Whatever you're using I want it.' I just wanted to lose 10 pounds, but I lost 25 and went down four dress sizes."

"But the big 'hot button' for me was that I wanted financial independence."

"I went to my first big corporate event about a week after being laid off," Amy adds. "It was pivotal, and I got clear on what I could do with the business. I soon qualified for World Team, and within 90 days I made Global Expansion Team. I really believe in building momentum quickly!"

Within eight months of becoming a Distributor, Amy was clearing \$8,000 a month—making personal growth a priority.



The view from Amy's home to be.

"What pushed me over the top," she elaborates, "was keeping a balance in my personal life. You have to manage distractions. But what kept me going was attending the corporate events. Even when I wasn't going to the events, I stayed focused 100 percent on my business."

"In my old job I was making \$22,000 a year. Now I'm making \$23,000 a month."

As for "managing distractions," Amy is quick to point out that even success can get in the way if one is not careful. "Now I am building two homes with my fiancé and planning a wedding," she explains. "But they're distractions, too. My organization sees that I'm not perfect; I'm human. I believe in leading by example. I also believe in getting the quickest, fastest start possible—in financial as well as personal growth."**📍



Amy relaxes in Hawaii.



President's Team

Cynthia S. Martin

Possessing a positive attitude is every bit as important as being on a winning team. At least that's Cynthia S. Martin's view—and it's a formula that has propelled her to the President's Team. With her consistently upbeat outlook, Cynthia has been able to overcome life's day-to-day challenges and obstacles—which are plenty for a single mother working a full-time job—and turn them into a \$192,000-a-year reality.

"My sponsor instilled in me the importance of positive thinking. Herbalife has always been there for me."

It all started for Cynthia back in 1993, when she was working long hours at a weekly classified-ad newspaper. "I was taking an ad for a weight-loss program and work-from-home opportunity," she recalls. "So I inquired about it, and the person on the other end asked me if I'd be interested in working out of my home. I said, 'Sure!' I had heard about Herbalife, but I was a little hesitant. But the gentleman convinced me and I purchased an International Business Pack.

"When I first started out, I was still working at the want-ad paper, while doing Herbalife about eight to 10 hours a week," Cynthia continues. "But when I started earning more in those eight to 10 hours a week than I did in a month at my job, I devoted my efforts to my Herbalife business full time."

"My very first Royalty Check was for \$1,100. I've never made less than that since."

In addition to a positive outlook, Cynthia advocates consistency in this business. "Consistency got me where I am," she affirms. "You have to be consistent. This takes a lot of work and dedication. Set goals. If you set a goal for the day, you better make sure you meet that goal. Don't let anything hold you back. Don't be afraid to try anything new."

This philosophy has enabled Cynthia to achieve her basic goal: to work from home and to be able to stay with her children. Cynthia says, "I'm saving to buy land with cash. I've been able to remodel my home and to build a swimming pool. I'm working to make the next President's Team level, and I hope eventually to make it to the Chairman's Club." Quite a difference for someone who used to worry about the utilities being cut off.

"My total earnings right now are \$16,000 a month!"

Cynthia urges new Distributors to take their time, to not get discouraged. "Be consistent," she says. "Ask for help. And enjoy this business. Because Herbalife is for real—and dreams do come true!"*👇



Cynthia's still restoring this 1935 Ford street-rod classic.



President's Team

President's Team

Lisa & Yong Ho Park



Ever hear this scenario before? Someone's making really good money, owns a lot of nice material possessions and is able to provide his or her family with the finest things in life. Yet, even with all this—set for life, no less—our well-to-do, successful friend is not happy.

Such was the case for Yong Ho Park.

Says Yong, "When I started my Herbalife business in 1993, I owned and operated a big furniture store—and I was pretty set up for my retirement! I also owned a lot of real estate, and my daughters had nice cars. But my dream was not to sit around and just make money and retire."

"I wanted freedom!"

Enter Doran Andry, Chairman's Club member.

"Doran came into my store," recalls Yong. "His sister knew my two daughters in school. He later told me his story about joining Herbalife. He said that the business is all over the world. I found this interesting, and we talked about it. I signed up right away!"

"Four months after becoming a Distributor, I qualified for Millionaire Team."

Later that year, after Herbalife opened in Japan, Yong traveled there to train new Distributors in the business. Unfortunately, the world was in the midst of a recession, and Yong refocused his attention on the furniture store instead. By the time Herbalife's

Korean operation opened in 1996, Yong had become relatively inactive as a Distributor. Doran Andry soon returned and told Yong about how many of the people he had trained in Japan were now very successful with Herbalife. As a result, he renewed and redoubled his Herbalife efforts.

"If all those people could make that much money," Yong remembers, "I asked myself why I'm not taking advantage of this."

"Right now, I'm making about \$20,000 a month!"

These days, Yong and his wife, Lisa, are spending most of their time in Seoul, Korea. He urges Distributors to attend all the Herbalife meetings and trainings they can. To this end, Yong and Lisa conduct three smaller meetings a week, and he encourages his recruits to attend Herbalife Opportunity Meetings (HOMs). "I know the HOMs work!" he points out.

"My next goal?" Yong muses. "I want to make Chairman's Club!"*📌

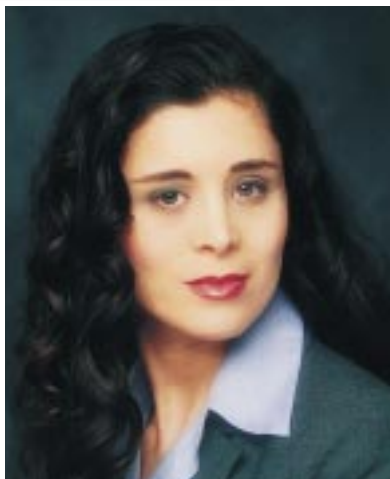


*Lisa and Yong
on vacation.*



Millionaire Team

Millionaire Team



Giselle Ben-Shabat

When Giselle Ben-Shabat came to America from Israel three-and-a-half years ago, her boyfriend, Steven Panzullo, introduced her to Herbalife's products and shared his financial-success story with her. "I was skeptical that I could lose weight or do well in the business," Giselle recalls.

"I was making \$1,500 a month teaching Hebrew and working in a clothing store."

"I was unsure that I could speak English good enough to talk to people about Herbalife," she says. "One day Steven gave me a script and a list of telephone numbers. In less than an hour, I earned \$400 in retail sales."

Giselle also lost 21 pounds using the products, further boosting her confidence, so she began wearing an Herbalife button. She quit the clothing store and was soon making \$3,000 a month as a part-time Herbalife independent Distributor. A year later, she went full time—and her earnings more than doubled!

"I now earn \$6,500 a month."

"Because of Herbalife, my life has totally changed," says Giselle. "I love the freedom and lifestyle I have now. For the first time, I'm truly independent, renting my own great apartment, taking care of myself—and owning a beautiful, brand new Jeep Cherokee!"**

Noemi Castillo

When an aunt introduced her to Herbalife's nutritional products, Noemi Castillo was a homemaker and a part-time student getting by on a monthly income.

"I was getting by on \$1,000 a month before Herbalife."

Noemi is serious about the business. "I attend all the trainings and Success Training Seminars," she says. "I also place ads in newspapers and recommend the products to all my friends and relatives—and some of them have become top Distributors in my organization and clients."

"My monthly earnings are now \$10,000 a month!"

Her efforts paid off. Noemi is experiencing a storybook life. "I can now drive my kids to school in my brand new car," she reports. "Vacationing is a part of our lives! And I was able to purchase a new house. Herbalife has brought happiness to my life. Herbalife truly is the best company in the world—it's a way of life!"**



Juan Carlos Jimenez

Juan Carlos Jimenez came to the United States from Mexico 10 years ago in search of the "American dream." He found it in 1996 in the form of an Herbalife flyer on his car windshield.

"I was making \$1,200 a month as a mechanic and sold tamales on the street on the weekends."

"I was going to be a truck driver so I could earn more money," says Juan Carlos, "but the day I got my license, I signed up with Herbalife instead. I worked my Herbalife business part time for 10 months until I had to quit my job.

"I've been successful with my 'center of influence,' but I also talk to people everywhere I go," he says. "I really believe in Herbalife's products, so it's easy to do."

Today, Juan Carlos earns approximately \$9,000 a month.

"It's great not having any more financial problems," says Juan Carlos. "I have investments, a beautiful new car, and I can help out my family in Mexico. But this is just the beginning, because I'm going all the way to the Chairman's Club!"**



Millionaire Team

Millionaire Team

Stephanie & Jason Payne

Stephanie and Jason Payne were earning \$80,000 a year in 1997 when they heard about Herbalife. "However," says Jason, "we wanted more freedom in our lives."

"We didn't want to be tied down to eight- to 10-hour days for the next 30 years!"

When a booklet in the mail led them to Herbalife, they started retailing the products on a part-time basis—and made almost \$1,700 in the first 26 days! "Jason quit his job three months later, and within five months we had enough money for a down payment on a new home," Stephanie relates.

"We feel so good on the products that it's easy to tell others about Herbalife. We use lead generation, signs, ads, mail order and the Internet," Jason explains. "A year after we started, Stephanie quit her job, too."

The Paynes are now earning \$10,000 a month in their Herbalife business.

"It's fun teaching others about Herbalife," says Stephanie. "And I get to do it at home, wearing comfortable jeans and a T-shirt. The best part is we've been able to travel a lot—something we could never do before."*



Cynthia Vazquez

In 1995, Cynthia Vazquez had a cleaning service, but was searching for something else for a higher income. "I responded to a newspaper ad, and because I was always into nutrition, Herbalife seemed a perfect opportunity," Cynthia says.

"I was only making about \$2,000 a month, and I wanted more time with my kids."

Cynthia didn't totally jump into Herbalife at first. "I was about to become a single mother with three teenagers, so I took a year to do as Jim Rohn says, 'Grow yourself as you grow your business,'" she relates.

Cynthia went to work for President's Team members, Dan and Carla Waldron, learning first-hand ways to build her business. "People respond to both the products and the business, because, just like me, they want to change their lives."

Today, Cynthia earns approximately \$12,000 a month.

"I already had a nice house—and now I get to keep it and fix it up," she says. "Herbalife has given me peace of mind knowing that I can take care of my family. I was able to take all three of my kids to the Expo in Orlando, Florida, last year, which was our first vacation together!"*

Katy Vera

In Ecuador, kindergarten teachers do not get rich. In fact, they barely survive. Such was the case for Katy Vera, thus making her a receptive person for the Herbalife opportunity. She needed something very much out of the ordinary.

"My monthly income was \$100."

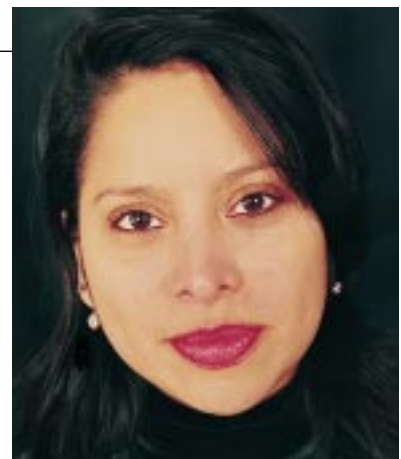
Martha Vega, Katy's mother and a Global Expansion Team member, was already living in the United States, and soon encouraged her daughter to join her and the Herbalife team. Laughing, Katy says, "My mother forced me to become a Distributor and sell the products."

"At first, I used my mother's car because I didn't have one. Now I've paid cash for a new Ford Escort."

As Katy's finances improved, so did her outlook. "I used to be very tentative and had an inferiority complex," she recounts. "Now I don't."

"Thanks to Herbalife, I'm earning \$8,500 a month."

Quite a contrast from the shy, introverted kindergarten teacher from Ecuador. "Herbalife is something completely out of the ordinary," confirms Katy. "It's extraordinary and can change anybody's life!"*





Millionaire Team

Millionaire Team



Ken & April Austin

April Austin quit a well-paying job to stay home with two children while her husband, Ken, supported the family. "I found Herbalife by answering a weight-loss ad; but because of a bad experience with another direct-marketing company, I was leery of the business," she says.

"We struggled to save for our 'log cabin' in the country."

When April saw a photo in an Herbalife publication of Chairman's Club member Chris Carley—someone she knew from her old job—she was amazed to see she was a millionaire. "All my doubts flew out the window when I called her," she says.

Concentrating on retail sales and recruiting through lead generation, April qualified for the Global Expansion Team in less than two years. "I avoided my 'circle of influence,' because everyone thought we were crazy," she explains.

"Now that we make \$5,000 a month, people no longer think we're nuts."

The couple paid cash for 20 acres of rural land where they will soon build their dream home. A year ago, Ken retired early from his 21-year, \$55,000-a-year job. "He worked six hours away, so we only saw him on weekends," April explains. "Now we're a full-time family!"*👇

Randy & Kathy Davis

When Kathy Davis lost 43 pounds with Herbalife, she wondered if she could make money as an Herbalife independent Distributor. "I was a nurse, working two jobs, while my husband, Randy, went to school for a master's degree. Between Randy's scholarship and my salary, our income was \$2,000 a month; with three children, it wasn't enough."

"We were one of those families the church provided dinners for during the holidays."

After attending a Success Training Seminar, Kathy quickly earned \$500. "Seven months later I quit nursing to work entirely on Herbalife," she recalls. "Randy joined me on a part-time basis, and it was great working at home near our children."

"We were earning \$5,000 a month when I graduated," says Randy, "so I turned down a good job offer. We built our business using HBN, TouchFON, three-way calling and our own conference-call system."

Today, Kathy and Randy earn \$9,000 a month from their Herbalife business.

"After 15 years of marriage we could finally buy the house we were renting," Kathy exclaims. "Our children are in private schools, and we just got our first brand-new car—a 1999 Chevrolet Suburban with real leather seats!"*👇



Manuel & America Diaz

Before Herbalife, America Diaz was toiling away as a nanny while Manuel, her husband, washed dishes for a living. America wanted more.

"I was making \$700 a month babysitting children."

Then, in 1997, an Herbalife Distributor came knocking on her door, bearing products and information about the business opportunity. "Manuel lost 30 pounds and gained lean muscle," America recalls. "And two years ago, he left his job and now works the business full time. Our lives have changed drastically."

"Our health is great now, and we're making over \$13,000 a month."

"My husband and I have used every tool possible to build our business," adds America. "We attend every Success Training Seminar and Herbalife Opportunity Meeting, as well as all local meetings."

"Looking back at all the hard work and time invested in our business, I have great joy and happiness knowing that dreams do come true with Herbalife. Thank you, Mark Hughes!"*👇





Millionaire Team

Millionaire Team

Ana & Rudy Hernandez

Coming to America can be a dream come true—or a tremendous let down, depending on circumstances. “When I came to America, I had an ambition to build my own company and retire at 40 years of age,” remembers Rudy Hernandez. “But, instead, I found myself mopping floors in a supermarket.”

“I was making \$1,400 a month mopping floors.”

All this changed when Rudy encountered an Herbalife Distributor in a local restaurant. He was transformed by the total Herbalife experience, losing 65 pounds and swiftly building a fast-growing independent business. “It’s just like Mark Hughes tells us: ‘Use, wear and talk to people;’” affirms Rudy. “I find that talking to 10 to 20 people a day really helps my business.”

“I feel much healthier, and my way of living is much easier.”

“Not only do I get to work from home with Ana, my wife, but I spend more time with my children,” Rudy explains. “I thank Mark Hughes for giving us this opportunity to make our dreams come true.”*



Steve & Shelley Matthews

Steve Matthews was a general contractor earning a six-figure income in 1998. Unfortunately, he was stressed out, overweight, had high blood pressure and had no time to enjoy the fruits of his success.

“I’d been in business for 24 years and couldn’t imagine a way out.”

In the midst of this dilemma, Steve met President’s Team member, Ron Rosenau, while working on Ron’s home. Steve recalls that, “Looking at me, Ron said, ‘Life doesn’t have to be this hard on you.’”

“Losing weight and feeling good for the first time in years made it easy to introduce Herbalife to my ‘circle of influence,’” reports Steve. “My years of business success convinced people I was on to something good. With Ron’s guidance, I have goals and meet them consistently every month!”

“We earn \$10,000 a month!”

“I have my life back,” Steve exclaims. “The best part is that my wife, Shelley, and I work together at home. I wasn’t available when my two older children were growing up, but now I’m around for my youngest daughter and my grandchild. We also have time to travel anywhere we want, and we recently had a fabulous time in Japan.”*

Kurt & Cindy O’Connell

“We had some friends who had lost a lot of weight back in 1996,” recalls Cindy O’Connell. “At the same time, we were watching their lifestyle change—they even quit their jobs.”

This interested Cindy and her husband, Kurt. It also compelled them to question their own situation in life. They had just built a house, yet the overall picture wasn’t so rosy.

“We were struggling. We only wanted to make an extra \$500 a month.”

After approaching their friends, the O’Connells immediately signed on as Distributors. “It was a double-whammy,” reports Kurt. “We just loved the products. And we looked at the lifestyle potential and knew our dreams could come true. That’s what drew us in.”

“After 11 months in the business, I was able to quit my job of 19 years!”

“It seemed like after Kurt quit his job, we were able to shift our focus on recruiting and retail sales,” adds Cindy. “Now we’ve built a new house on 12 acres. We even have a new car, and we travel more than we ever did before. It’s a different lifestyle!”

“Now we’re making around \$10,000 to \$12,000 a month!”

The O’Connells advise new Distributors, as Kurt says, “To first fall in love with the products, plug into the support structure Herbalife offers—Success Training Seminars and TouchFON—and then find their dreams!”*





Millionaire Team

Millionaire Team



Tony Osborn

Many have come to Herbalife simply to break out of the paycheck-to-paycheck routine. "I only had money to pay my bills," recalls Tony Osborn. "I was always broke. I hated that feeling!"

"I was just looking for a job that offered \$500 more than I was already earning."

"When I started my Herbalife business, I was working at it about two hours a day and I made \$550," Tony continues. "In the third month, I made \$1,200—which is more than I was earning on my full-time construction job."

After only his third month, Tony became a full-time independent Distributor.

"Then I got back from Expo '99 and put everything I learned into practice," he recounts. "The next month, I was earning over \$3,000. Basically, I went to every single training I could, and I kept refining my approach to sponsoring."

"My monthly earnings are now \$8,000!"

"Using the products and working the business has helped me become more of an outgoing person," Tony concludes. "If you just stick to a plan of making the phone ring, you can't help but be successful."*📞

Larry Sorrell

A criminal-defense attorney for nine years, and a prosecutor before that, Larry Sorrell was earning a six-figure income. "I was working 80 hours a week in two offices, dealing with everybody else's problems," he says, thinking back. "I'd get home at night and the kids would already be in bed. I was also tired and stressed out—and I was eating a lot of fast food!"

"I had money, cars and houses—but I didn't have the lifestyle I wanted."

Then one of his clients introduced Larry to Herbalife. Soon thereafter he met John Peterson, not knowing at first of his Chairman's Club status. Larry adds, "I didn't even know what he did. John was making a couple million dollars a year, living up in the mountains in that big house. I didn't know how the business worked. But I figured I could do it. And I loved the products, so I made the decision."

After three years as a part-time Distributor, Larry wrapped up his obligations as an attorney. Now, he is bettering his previous income—and without the overhead he was paying earlier.

"My earnings are now around \$10,000 a month—you don't need to be a lawyer to do this business!"*📞



HBN Now Offers Closed-Captioning

The Herbalife Broadcast Network (HBN) now provides closed-captioning on all its programming, as well as on newly produced videotapes.

"Closed-captioning is available to all viewers in North America who have Echostar. In order to access this feature, viewers need to push the 'captioning-on' button on their remote control and then



mute the sound on the television," says Bill Garnet, executive producer at HBN.

As a result of requests from Distributors, HBN added this helpful feature and will continue to provide services that meet Distributors' needs. If you would like more information about HBN or to subscribe to the training network, call (800) 266-0355.



Global Expansion Team

Global Expansion Team • November

Jeff W. & Cindy Armantrout
Pawn Shop Owners



Oran & Nir Bar-Oz
Schoolteacher; Software Engineer



Charles & Marilyn M. Combs
Retired



Jennifer & Robert J. Cunha
Import/Export Sales; Officer, United States Army



Rosa E. Diaz
Daycare Provider



Rigoberto & Margarita Duran
Salesperson; Housewife



John & Christine Johnson
Engineer; Registered Nurse



Paul & Doreen Engelhart
Computer Engineer; Hairdresser



Robert W. & Stacy Farmer
Business Development; Homemaker



Clemencia Figueroa
Homemaker



Guillermo & Maria Angelica A. Gutierrez
Truck Driver; Homemaker



Gail A. Haroldson & Traci Myhre
Gift Shop Owner; Coordinator



Sharon L. Hutto
Registered Nurse



Salomon & Rosa Jaime
Restaurant Owners



Claudia Lee
Corporate Trainer



Teresita Reyna Lopez
Florist



Juan & Araceli Menchaca
Restaurant Cook; Restaurant Cashier



Brenda A. Montez & Jack Underwood
Sales; Real Estate



Mary H. Morrison
R.V. Park Manager



Rosalinda R. Navarro
Aerospace Engineer



Estela & Mario Ramos
Homemaker; Salesman





Global Expansion Team

Global Expansion Team • November



Leidy M. Rivera & Pablo M. Caicedo
Childcare;
Valet Parking



Thida Sujavasin
Restaurant
Manager



Justin & Charylle Wolfe
Manager;
Administration



Maria & Vicente Rivera
Housekeeper;
Garden Designer



Christina Szawarc
Executive
Assistant



Lai-Keen Yam
Occupation not
available at
press time



Paula Romeo & Thomas LaCalamita
Domestic
Engineer; Fleet
Service Manager



Nora Vazquez De La Pena
Schoolteacher



Kathleen C. & Gary Yang
Accountant;
Import and
Export Business
Owner



Ramon & Rosario Vazquez
Glazer;
Seamstress

Global Expansion Team

Global Expansion Team • December



Chris Long & Julie N. Anderson
Farmer and
Carpenter;
Daycare Provider



Mike Davis
Avionics Repair
Technician



Reynaldo Fuerte
Life Insurance
Sales Supervisor



Gary Dascanio & Patricia Cavanaugh
Sales
Representative;
Office Manager



John Del Borrello
Restaurant
Owner



Sam Heaton & Pam S. Fox-Heaton
Restaurant
Owners



Global Expansion Team

Global Expansion Team • December

Deborah A. & James P. Kelly
Registered Nurse;
Customer Data
Technician



Carmel S. Osborn
Student



George S. Triviais
Restaurant
Manager



Lindsay L. Kenny
Artist



Leticia & Manuel Ramirez
Factory Worker;
Machinist



Ana Valdez
Computer Sales



Robert L. & Sue A. Kilby
Computer
Technologist;
Finance Analyst



Zulay I. Rosales
Architect



Jose & Maricela Valeriol
Salesman;
Teacher's
Assistant



Cheri & Duane Lipham
Dry Cleaning;
Auto Accessories
Business Owner



Chari & Larry Rutherford
Mortgage Broker;
Construction
Worker



Robert Wilde & Dr. Lori Wilde
Office Clerk;
Physician



Jose & Christine Lopez
Health Insurance



Samuel & Min-Jung Sparks
Electronic
Engineer; General
Contractor



Herbalife Business Today would like to acknowledge the following new GET members whose photos were not available at press time:

- November:**
Laurie M. Ingram
Amy Lynne Johnson
Martha Reyes
James S. Ryder
Susan Shemansky
Ximena Verdugo

Rogelio Mantecon
Motivational
Public Speaker &
Sales Techniques
Trainer



Lily M. & Bill Stamatiades
Travel Agent/
Homemaker;
Aircraft
Technician



- December:**
Richard C. Berg
Maicela Castillo
Patricia Rosa Castillo
Gloria Coto
Stephanie Franchetti
Jean Kim
Rajaela Magana
Amy K. Victor

Debbie & Rex McCall
Massage
Therapist;
Student



Art & Dierdra Stoner
Retired



Congratulations to these new worldwide World, GET, Millionaire and President's Team members who qualified around the world as of December 1999.

PRESIDENT'S TEAM

Botter, Ettore
Cazarez, Sarah
Guertler, Thomas
Kim, Dong Sook
Martin, Cynthia
Michellini, Massimo
Ojeda, Hector
Ottesen, Tove
Ouwers, Laura
Park, Yong
Werner Broderick, Amy
Yoon, Boon Ok

MILLIONAIRE TEAM

Arfiero, Gino
Austin, April
Baba, Yukari
Bazen, Pieterjan
Beaudet, Nathalie
Brunelle, Germaine
Cho, Kyung Ja
Cimon, Marco
D'ambrogio, Paola
Davis, Kathleen
Del- Vargas, Ma
Doruch, Ewa
Eysink Wolters, Anke
Finstad, Siri
Garcia, Jesus
Han, Yoon Kyung
Hatarsi, Tal
Hernandez, Rudy
Iafrate, Tonino
lanoski, Alderi
Ide, Chizuru
Ito, Takeshi
Jung, Yeon Hee
Kim, Myung Shin
Kim, Young Mi
Lanzilli, Yelitz
Lee, Min Ja
Lee, Ye Sook
Lettner, Anton
Lim, Kyung Sook
Luigia, Ferraioli
Matthews, Steven
Min, Young Hee
Minematsu, Yasuko
Nluch, Marilene
Nimni, Ran
Nimni, Ichhak
O'connell, Cindy
Oh, Hee Sook
Osborn, Tony
Pattinson, Terrence
Pelaez, Ana
Potrero, Aracely
Pozzo, Andrea
Prokop, Robert
Quinto, America
Sato, Noboru
Sorrell, Larry
Suzuki, Shizue
Syljuasen, Marit
Takeoka, Yoshihiko
Taramasco, Maria
Theresa
Van Barneveld, Ingrid
Van Leent, Erna
Van Littler, John
Vazquez- Murillo,
Martha
Villee, Marian

GLOBAL EXPANSION TEAM

Andersen, Siren
Andersen, Shirley
Anderson, Julie
Araki, Kaori
Arfah, Marina
Atrash, Charlene
Badin, Elma
Batistello, Soniamar
Berg, Richard
Bernal, Jose
Blouzat, Patrice
Borrello, John
Bradford, Kari
Brunner, Judith
Buendia- Gomez, Julian
Caligiuri, Carmela
Campuzano- Vences,
Ma
Carvalho, Jose

Castillo, Maricela
Castillo, Patricia
Cavanaugh, Pat
Chae, Suk Joo
Chang, Ling Man
Chen, Pei Ling
Cheng, Kai Yuan
Cheung, Chui Shan
Cheung, Suk Yee
Cheung, Wai Ching
Cho, Hye Jung
Cho, In Soo
Choi, Sook Mi
Choi, Yoon Jung
Chung, Hae Kyung
Chung, Nan Hee
Ciavarella, Maria
Cirillo, Maria
Coto, Gloria
Cusimano, Pietro
Davis, Mike
De- Perito, Vanilda
Dede', Ruggero
Demirsoy, Jutta
De Oca- Mercado, Irma
Dinga, Kholeka
Faggioni, Massimo
Finsgard, Marie
Fox- Heaton, Pam
Franchetti, Stephanie
Fuerte, Reynaldo
Gambarin, Graziella
Gomez- Ramos, Pedro
Gusatti, Rosana
Ha, Jung Ran
Han, Hye Won
Henkelmann, Nelly
Hillestad, Elisabeth
Hong, Mi Sook
Jeon, Pan Ho
Jimenez, Bulmaro
Johnsen, Birgit
Jongaroonngamsaeng,
Thawatchai
Jung, Dool Soon
Jung, Hye Kyung
Jung, In Sun
Jurado- Urive, Eva
Kang, Duk Kyung
Kang, Young Sil
Kashiwabara, Ikue
Kashiwagi, Yukiko
Katakura, Eiko
Kelly, Deborah
Kenny, Lindsay
Kilby, Robert
Kim, Bong Yul
Kim, Jae Jeung
Kim, Kyung Ae
Kim, Li Ra
Kim, Yoon Hwa
Kim, Jean
Ko, Bong Rok
Kominami, Yasuko
Konishi, Hidenori
Ku, Meng Hui
Kugo, Shin
Kuroda, Mariko
Law, Kwai Ling
Lee, Mi Sook
Lee, Sun Hee
Lee, Young Sook
Lee, Hsin Yi
Leiberg, Angela
Lertdumrongkul,
Chaiwat
Lima, Christiane
Lipham, Duane
Liu, Hsiu Hsiang
Longva, Kirsti
Lopez, Luis
Lopez, Chrystine
Lund, Bente
Maehigashi, Noriko
Maekawa, Misa
Magana, Rafaela
Mantecon, Rene
Marin- Escutia, Xochitl
Martino, Stanislav
Maskuroh, Siti
Mattisen, Rune
McCall, Debbie
Moraes, Marcos
Nagamine, Kazuko
Nagata, Yoko
Nakashima, Kazuko
Namai, Toshi
Nanni, Claretta
No, Jin Chul
Oe, Yuichi

WORLD TEAM

Aboassaleh, Tony
Acevedo- Fajardo,
Asuncion
Acevedo- Fajardo,
Socorro
Adami, Raffaella
Adorno, Giuseppe
Ae Choi, Sung
Agrelo, Claudia
Alanis, Eva
Albano, Lynette
Aleksiev, Aleksy
Alho, Luis
Almeida, Simony
Almeida, Maria
Amano, Kaoru
Ambatiello, Georgiy
Annizzaro, Caterina
Amorin, Ricardo
An, Dong Hee
Ance, Juan
Andersen, Helle
Ando, Kayoko
Ando, Tetsuko
Andonie- Sierra, Jorge
Andrade, Rita
Angell, Vicki
Angiolini, Elisabetta
Antonello, Paula
Antonello, Vera
Anukoolprasert, Ekachai
Arai, Koichi
Arai, Misao
Aratani, Fumiko
Arnaiz- Alonso, Maria

Arnaut, Aliona
Asada, Shizuko
Ascanio, Fabio
Asta, Antonia
Atz, Margareth
Augustsson, Ronny
Austin, Marilyn
Avila- Lopez, Miriam
Ayres, Manoel
Azucena, Maria
Babin, Denis
Baccetti, Giovanna
Bae, Jung Ja
Bae, Sung Ae
Bae, Sung Han
Baek, Woon Song
Baek, Young Yae
Bagur, Dominique
Bailey, Linda
Bairros, Margaret
Baleani, Mirco
Scheibl, Wolfgang
Shimomura, Koji
Shin, Soon Nam
Silva, Luis
Simoos, Maria
Son, Myung Soo
Sopranzi, Massimiliano
Sosa- Virrueta, Maricela
Spacek, Michal
Sparks, Min Jung
Stamatiades, Lily
Stoner, Dierdra
Suzuki, Yoshinori
Szygula, Ewa
Taechatamarat, Thida
Takahashi, Masato
Takayama, Hitoshi
Tjon, Maria
Trindade, Joao
Trivialis, George
Uenishi, Misae
Uhlmann, Volker
Unoura, Kaori
Urdiano- Lopez,
Angelica
Valdez, Ana
Van Wezel, Sarine
Venturi, Vanna
Victor, Amy
Viken, Nils
Wakayama, Masanobu
Wan, Chiu Lai
Wang, Che Pin
Weeland, Heleen
Wilde, Robert
Wilck, Paulo
Ying, Connie So
Yokota, Akie
Yoo, Jae Sook
Yoon, Hyo Soon
Yoon, Kap Soon

Chang, Hui Min
Chang, Yu Jen
Chang, Yu Ling
Chapman, Rajashree
Charland, Nadya
Chau, Angie
Chen, Hung Ling
Chen, Lien Ke
Chen, Shih Yu
Cheng, Shuk Lan
Cheng, Siu Wai
Cheng, Wing Yin
Cheng, Shu Wen
Cheuk, Ming Lai
Cheung, Choi Fung
Cheung, Yin Joey
Chiang, Shih Ju
Chiang, Yung Tsun
Chiba, Setsuko
Chiu, Suk King
Choi, Hye Sook
Choi, Jung Ae
Choi, Kyoo Sun
Choi, Woe Duck
Choi, Yang Rae
Choi, Yong Jae
Choi, Yoo Nam
Choi, Young Sim
Choi, Chung Suk
Choi, Kit Vai
Choi, Mei Kwan
Choi, So King
Choi, Chun Mook
Choi, Ji Ae
Choi, Keum Sook
Choi, Kyung Hee
Choi, Kyung Hee
Choi, Kyung Sun
Choi, Min Soon
Choi, Myung Bok
Choi, Sang Do
Choi, Sang Kyoo
Choi, Seung Ha
Choi, Sook Hee
Choi, Sook Kyung
Choi, Soon Ok
Choi, Sun Sook
Choi, Yong Ok
Choi, Yoon Mi
Cho Liu, Pi Yuan
Choo, Ji Young
Chou, Chun An
Christina, Ana
Chuang, Jui Yu
Chung, Hsiu Tung
Cicero, Carmelo
Clark, Allen
Cockcroft, Sue
Cogo, Claudio
Coimbra, Aparecida
Colaco, Lucilia
Colapietro, Palma
Colburn, Alan
Colchado, Angela
Commentucci, Rita
Constantine, Diane
Constantine, Douglas
Cornelissen, Lone
Correa, Hilton
Correa, Moacir
Costa, Idalina
Cretaro, Laura
Crimiti, Gabriele
Crozzara, Eloah
Cunha, Aline
Cusma, Dirceu
Dake, Hisako
Dalesio, Benedetto
Damasio, Vania
Da Silva, Jaci
Davis, Michael
De Barros- Neto, Jose
Decato, Leander
De Macedo, Givaldo
Dey, Alex
De Zwart, Andrew
Dhawan, Munish
Di- Gallo, Mirella
Di- Giovanni,
Domenico
Di Donato, Vincenza
Didonna, Stella
Dimitri, Luisa
Dizon, Maria Rowena
Do Amaral, Waldemar
Dr
Dodat, Cecile
Dodd, Tami
Doo, Min Jung
Dreitser, Inna

Duarte- Garcia, Ana
Duggal, Maria
Elrakabawy, Mostafa
Elstad, Bengt
Erasmus, Karin
Ericsson, Lotta
Esposito, Carmen
Fabian, Veronica
Fagerlie, Inger
Fagni, Graziella
Fahnberger, Karl
Farise, Paolo
Farmer, Rene
Faustini, Maria
Favero, Nelita
Fell, Darlene
Fendi, Alessandra
Fernandez- Zenteno,
Lorenzo
Ferro, Giovanni
Filatova, Elena
Fileri, Antonio
Filippini, Silvana
Fleischmann, Angelika
Fleischmann, Janine
Flores, Aleida
Flores, Damian
Flores, Rodrigo
Foell, Per
Fong, Tat Yi
Fong, Wing
Fonseca, Pedrolina
Forlin, Celina
Fourie, Andrew
Fourie, George
Framarini, Giuseppe
Frata, Massimiliano
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Freitas, Taciano
Fritz, Wolfgang
Frolova, Nelli
Frota, Glauber
Frota, Raimundo
Fujimoto, Koichi
Fujisaki, Katsuko
Fujita, Michiko
Fukunaga, Keiji
Fukushima, Shizuko
Fung, Lam Keung
Fung, Yin Yee
Gaetano, Jennifer
Gafur, Ika
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Dulce
Gandara- Alvarez,
Leticia
Garcia, Valdir
Garcia, Ramon
Gatta, Nunzia
Gaul, Patricia
Gauthier, Lynne
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Gecy, Julios
Genovese, Vincenzo
Gilliland, Jennifer
Giorda, Alessandra
Giorgetti, Francesca
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Gomez, Eudocia
Gonzalez, Pablo
Gonzalez, Betsabee
Gonzalez, Faride
Goo, Jeong Hea
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Gorrill Behm, Janel
Goto, Ayako
Gotta, Sarah
Gould, Tylor
Goyer, Helene
Graca, Joao
Gramaca, Maria
Grazia, Maria
Groot, Richard
Gullo, Richard
Guzman, Lucinda
Ha, Eun Sook
Ha, Jin Hyo
Habermann, Susanne
Hall, Margaret

Hamel, Nancy
Hamel, Sophie
Han, In Ja
Han, Jae Soon
Han, Jung Sook
Han, Yoon Duck
Han, Young Hae
Hanawa, Hiroko
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Hara, Yoko
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Hayashi, Yasuhiro
Hegelstad, Susan
Heimstad, Guinnhild
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Hernandez- Morales,
Rigoberto
Herrera, Xavier
Herrera- Ruiz, Sofia
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Hiruta, Etsuko
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Ho, Wing Nai
Ho, Wing Yan
Hokama, Hatsumi
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Hopp, Roswitha
Hosensfeld, Silke
Hosokawa, Hiroko
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Hruskova, Marja
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Hsu, Chien Hui
Hsu, Hui Mei
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Huh, Mi Kyung
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Hurtado, Ernesto
Hwang, Young Do
Hyun, Mi Jung
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Imperatrice, Silvana
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Iseki, Umeno
Ishibashi, Noriko
Italiano, Simona
Ito, Shoko
Iwakura, Chikage
Iwama, Kaoru
Izawa, Hideko
Jakiel, Krzysztof
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Jang, Kwang Hee
Jang, Nam Soo
Jang, Young Nam
Janot, Dieter
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Jhun, Dong Soo
Ji, Young Hee
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Johnson, Mario
Jose, Nei
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Jung, Joon Won
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Jung, Sung Kwon
Jung, Woo Soon
Jung, Yoon Sook
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Kabanos, Labros

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Kajimoto, Norihisa
Kalashnikova, Valentina
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Kang, Hyun Sook
Kang, In Sik
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Kang, Sun Hee
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Kang, Young Ran
Kappel, Luiz
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Kim, Choon Rye
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Kim, Hee Sun
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Kim, Hong Eun
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Kim, In Ok
Kim, In Sook
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Kim, Keum Soon
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Kim, Kwang Sook
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Kim, Myung Ok
Kim, Nam Soo
Kim, Ok Hee
Kim, Ok Hee
Kim, Ok Ja
Kim, Ok Yee
Kim, Pil Soon
Kim, Soon Hee
Kim, Suk
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Kim, Young Ae
Kim, Young Hee
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Kim, Young Sook
Kim, Young Sook
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Ko, Keum Sun
Ko, Mi Sook
Ko, Soon Ja
Ko, Yeon Ja
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Kramer, Dicky
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Moon, Won Young
Moorosi, Mampabi
Moosa, Ismet
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Nikolovska, Dafina
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Novoa- Menchaca, Jose
Nunes, Loma
Nurdin, Ir.H
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Oe, Etsuko
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Oeffers, Bodil
Ogusu, Tadashi
Oh, Hyun Hee
Oh, Jin Sook
Oh, Mi Sook
Oh, Soo Yeon
Oh, Sun Young
Oh, Sook
Ohgushi, Yoshio
Ohno, Yoshitaka
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Oliveira, Maria
Oliveira, Rosaria
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Ong, Siew Eng
Ono, Minoru
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Ozawa, Katsujiro
Ozawa, Masamichi
Paa, Verena
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Pallotti, Sandro
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Pang, Kin Wah
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Panova, Elena
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Park, Byung Woo
Park, Dong Soo
Park, Hyung Soon
Park, In Sil
Park, Jang Mi
Park, Jum Rye
Park, Jung Ok
Park, Jung Sook
Park, Soon Ja
Park, Yeon Ja
Park, Yoo Sun
Pasqua, Marcio
Pauca, Angel
Pavlidis, Apostozos
Pavlyshyn, Roman
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Pedreira, Joelino
Peixoto, Miguel
Pelaez- Perez, Ramon
Pelizzari, Antonio
Pellechia, Eugene
Peng, Chiu Mei
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Perez- Saldana, Ernesto
Pergher, Carmem
Petani, Mimoza
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Pineda, Jose
Pinto, Lourdes
Pires, Maria
Piscioneri, Vincenzo
Placentino, John
Planert, Detlef
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Policoski, Lambe
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Popielarz, Denise
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Portanda, Mercedes
Praino, Francesco
Pritpal, Aneja
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Qui, Bichan
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Rand, Jo
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Raymond, Marie
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Reyes, Maria
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Riccardi, Marino
Richardson, Larry
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Root, Tatjana
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Rosenbergova, Zdenka
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Ruggieri, Ermanno
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Saito, Kengo
Saito, Masatoshi
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Sakamoto, Kayoko
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Sakurada, Harumi
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Salton, Claci
San., Lai
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Sanchez, Fausto
Sanchez, Virginia
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Sano, Akemi
Santos, Antonio
Santos, Euripedes
Santos, Isabel
Saputo, Valentina
Sasaki, Yusuke
Sascha, Sato, Ikuyo
Sato, Masashi
Sato, Shigemitsu
Schaller, Dawn
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Schmueck, Monika
Schneider, Eloi
Schott, Renea
Seelent, Zelmir
Sefako, Reginah
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Seo, An Soo
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Serrano, Charmaine
Seth, Reeta
Shah, Hiral
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Shakuntla, Devi
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Shih, Kun Liang
Shikanai, Yumiko
Shimogaito, Takaaki
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Shin, Hyun Soon
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Shiotsu, Junko
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Shorrt, Terry
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Silva, Rosana
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Singh, Sukhdev
Singy, Amarjeet
Sinitin, Vladimir
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Smit, Lynette
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Smith, Willie
So, Ching Ho
So, Lai Ha
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Sobti, Parvez
Soldi, Daniele
Solvey, Barbara
Song, Bong Sook
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Souza, Cid
Sozzo, Paolo
Spencer, Janice
Sprung, Ute
Steurer, Helene
Stofik, Jozef
Stossel, Albert
Stumpf, Almut
Suarningsih, Nining
Sugahara, Tsugie
Sugiura, Ikuko
Suh, Min Kyung
Suh, Seung Jung
Suh, Song Sook
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Suhandynata, Muliamarty
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Sumerti, Ni
Sundaresa, Nadesan
Sung, Lai Ming
Sunke, Maria
Sutton, Brian
Suzuki, Fumiko
Suzuki, Kinuyo
Suzuki, Reiko
Suzuki, Ritsuko
Suzuki, Yasuji
Swarowsky, Verno
Szapora, Tivadar
Szczera, Boguskawa
Szeto, Mei Wa
Szljan, Jolanda
Szmigiel, Beata
Taguchi, Minoru
Tai, Wei Cheng
Takahashi, Momoe
Takamatsu, Naname
Takara, Shigeru
Takayama, Sumiko
Takeshita, Masako
Tamaki, Yoneko
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Tanabe, Noriko
Tang, Kit Yu
Taraszkiwicz, Mateusz
Tarigan, Hajah
Tenbata, Junko
Teng, Shu Jung
Terabayashi, Sakie
Thommessen, Kare
Tlali, Molise
To, Yuk Ha
Tobias, Phyllis
Todorova, Iordanka
Toffalodano, Elia
Togashi, Ise
Tolotti, Jose
Tong, Fung Katharine
Toyama, Etsuko
Trejkl, Frantisek
Tremblay, Alain
Tsai, Pei Chien
Tsai, Shih Ping
Tsai, Yin Hsueh
Tsang, Hang Yin
Tsang, Siu Ki
Tsvitvadze, Ia
Tsuchiya, Koji
Tsu, Na Na
Tsushio, Mitsuko

Unger, Lori
Urosevic, Zlatica
Vafiathi, Chariklia
Valdez, Margarita
Valdovinos- Sanchez, Esperanza
Vandelli, Silvana
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Van Eyk, Johannes
Van Oudtshoorn, Ernest
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Varekova, Dagmar
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Vasileva, Lidia
Vazquez- Villafan, Josue
Vecchione, James
Veliskova, Romana
Venditti, Jeffrey
Venegas, Alvaro
Vercelloni, Gabriele
Vercelloni, Marco
Vermeulen, Robert
Vier, Lutz
Villarreal- Aguero, Maria
Visagie, Ferdinanda
Vitullo, Anni
Wada, Akihito
Wagner, Mae
Wai, Mei
Waku, Masakatsu
Wan, King Hung
Wan, Siu Man
Wang, Che May
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Washington, Robin
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Watanabe, Junko
Watanabe, Ritsuko
Waters, Amanda
Wawilin, Iwona
Weisser, Peter
Weiststein, Marianne
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Williams, Cathy
Witak, Emilia
Wong, Lai Ching
Wong, Wai Kwan
Wong, Yuk Yee
Woo, Sau Yee
Wu, Su Chen
Yahuaca- Molina, Rocio
Yamada, Toshiko
Yamada, Yutaka
Yamagishi, Tomoko
Yamaguchi, Yoneko
Yamakawa, Atsuko
Yamano, Katsuko
Yamasaki, Kotoe
Yamazaki, Noboru
Yang, Seung Oh
Yang, Young Mi
Yang, Chia Hui
Yeh, Hsueh Erh
Yeung, Ka Wai
Yip, Suk Wa
Yokochi, Chiharu
Yokota, Miyoko
Yokoyama, Yukio
Yoo, Hye Ran
Yoo, Sun Mi
Yoo, Sung Hee
Yoon, Hee Sook
Yoon, Hyun Ja
Yoon, Kyu Soon
Yoshida, Akemi
Yoshida, Yoshiko
Young, Choi
Yuktang, Mei
Zacatenco- Amador, Teresa
Zajac, Dina
Zancan, Franco
Zanco, Sabrina
Zeng, Hua
Zepeda, Hortencia
Zettel, Irene
Ziegler, Wolfgang
Ziouche, Halima
Zlain, Roman
Zoccarri, Stefano
Zoriki, Kyoko

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Chauvenne, Rox
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Hendrikz, Carin
Hiasa, Noriyoshi
Ihara, Aiko
Nimb, Elsa
Oh, Il Im
Park, Hyung Sim
Tang, Kit Yee
Tang, Yuet Ming
Waldron, Nancy
Wells, Glenn
Yeung, Yuk Ping
Yoon, Hong Soon
You, Young Sook

MILLIONAIRE TEAM

Ashburn, Deborah
Baldi, Laura
Bernhard, Paul
Burton, Michael
Cerletti, Andrea
Choi, Seung Sook
Coelho, Lucia
Cohen, Amir
Cranston, Naoma
Eads, Mandy
Faris, Ted
Felix, Maria
Groff, Gianpietro
Gurevich, Irena
Ham, Hyung Kyu
Jorge, Saboga
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Kersten, Uwe
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Kim, Kwi Nam
Kim, Mal Nam
Kwak, Soon-Im
Kwok, Sau Lai
Nakai, Harue
Naranjo, Martha
Ng, So Ping
Oh, Seung Hee
Okada, Hiroyasu
Park, Jung Ok
Park, Soon Ok
Plejcic, Natalia
Pohrebovicova, Andrea
Rossi, Florence
Scarpa, Roberto
Seabaugh, Maggie
Secco, Irene
Sobik, Zofia
Son, Sang Soon
Tang, Shuk Mei
Tanji, Kumiko
Tatishvili, Marina
Vidal-Ancheyta, Margarita
Wanvig, Pal Esben
Willis, Terry

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An, Ok Boon
Arruda, Fernando
Asao, Chikako
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Bandy, Luis
Barnett, Jo

Bayliss, Paul
Bini, Maura
Blaszczyc, Iwona
Bumpenboon,
Chestamas
Caballero, Otilia
Camilli, Marco
Cha, Nam Chool
Chan, Sin Ping
Chang, Min Ling
Cheng, Te Chen
Cheng, Ya Hsin
Chiang, Mei Yun
Chin, Bok Hee
Cho, In Ja
Choe, Jeong Gook
Choi, Mi Young
Cienfuegos, Elba
Constantine, Timothy
Cortez, Marciana
Costa, Francisco
Deckert, Angela
Dominguez-Niebla,
Marie

Duarte, Marilene
Dukat, Elvira
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Esposito, Concetta
Francia, Rina
Frei, Peter
Fritsch, Monica
Fujita, Tokuko
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Gonzalez, Leticia
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Salvador
Ha, Seung Eun
Han, Mi Young
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Heinrich, Jolina
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Horie, Masayuki
Hsiao, Yu Shuang
Huang, Chin Lien
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Inam, Ejder
Janashvili, Tea
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Jang, Min Ja
Jin, Yi Sook
Jung, Bok Hee
Jung, Eun Joo
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Liao, Shu Chuan
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Two decades of lofty dreams and incredible achievement are captured in one exciting volume.

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This keepsake, however, is no mere magazine. It's a hardcover book worthy of a special place on every Distributor's coffee table. Loaded with features and memories, the *20th-Anniversary Herbalife Journal* takes you on a dazzling journey stretching over two action-packed decades, highlighting the people and events that have helped shape Herbalife.

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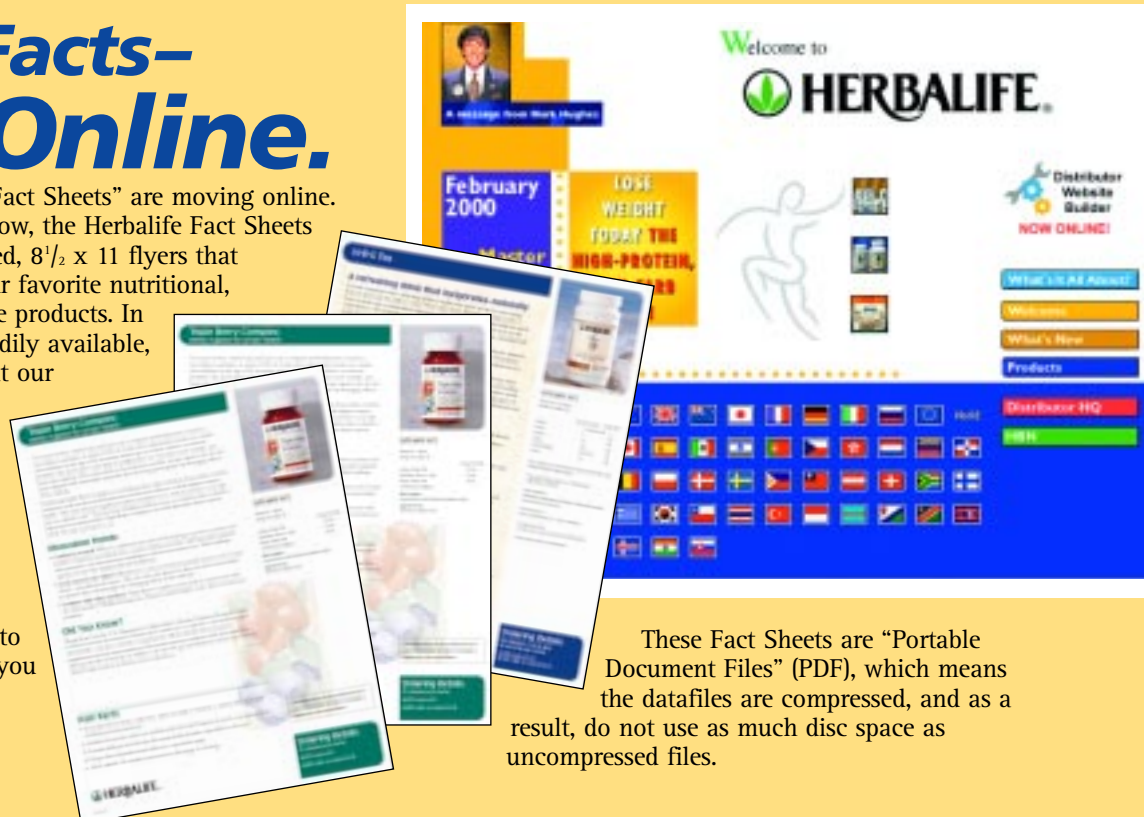
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Our handy product "Fact Sheets" are moving online. As you probably know, the Herbalife Fact Sheets are those single-sided, 8½ x 11 flyers that provide all the details on your favorite nutritional, weight-loss and personal-care products. In order to make them more readily available, we have been posting them at our official Website, www.herbalife.com, since February.

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WEIGHT LOSS OF THE MONTH

30 Pounds Lost

Sue Flint

"A friend of mine introduced me to the Thermojetics® Weight-Management Program and everything changed for the better. I feel great, have more energy in the day when I want and need it, and I'm there for my husband and children. I love this program!"*



*Sue before:
166 pounds.*



Sue after: 136 pounds.

*Your results may vary. Your weight loss will depend on your own body's metabolic response.